

ANSA MERCHANT BANK LIMITED



UNAUDITED INTERIM RESULTS NINE MONTHS ENDED 30TH SEPTEMBER 2024

EXPRESSED IN THOUSANDS OF
TRINIDAD & TOBAGO DOLLARS (TT\$'000)

CHAIRMAN'S STATEMENT

Our Banking and Insurance businesses earned Net Operating Income of \$505 million for the nine months ended September 2024, 9.8% lower than the prior period's restated comparative of \$560 million. However, Operating Profit was in line with the prior period's restated profit of \$129 million.

In 2023, the quarterly results were presented under IFRS 4 (Insurance Contracts). During 2024, the quarterly results are being presented using the updated IFRS 17 accounting standard Insurance Contracts. Therefore, to facilitate comparability, the prior period's results have been restated.

Earnings per share for the nine months ended September, 2024 increased by 24% to \$1.39 from \$1.12 in the comparable period in 2023. Assets on the Group's balance sheet increased by 1.6% over the prior year to \$10.02 billion, while satisfying all regulatory capital guidelines.



The Banking Segment, comprising ANSA Merchant Bank Limited, ANSA Merchant Bank (Barbados) Limited and ANSA Bank Limited, recorded Net Operating Income of \$337 million (2023: \$331 million) and Profit before Tax of \$76.5 million (2023: \$102 million).

Significant investments continue to be made to enhance ANSA Bank's digital capabilities to better serve our customers and expand both our Retail and Commercial Banking Divisions.



The Insurance Segment, comprising TATIL, TATIL Life, COLFIRE and Trident, earned Net Operating Income of \$212 million (2023: \$315 million) and Profit before Tax of \$89 million (2023: \$61 million) for the nine months ended September 2024. Year-on-year, this Segment has experienced growth in core business lines and continues to demonstrate resilience notwithstanding the competitive environment coupled with substantial claims inflation, particularly in the motor line of business.

I am pleased to report that CariCRIS has reaffirmed the high credit worthiness ratings of CariAA and tAA for the ANSA Merchant Bank Group for the third consecutive year, and has also retained a stable outlook on these ratings. Our strong balance sheet, robust risk management and customer-centric approach to business has positioned us well to navigate the global landscape and capitalise on opportunities in the markets in which we operate.

A. Norman Sabga
A. Norman Sabga
Chairman

CONSOLIDATED STATEMENT OF FINANCIAL POSITION

	Unaudited 30-Sep-24	Unaudited 30-Sep-23	Audited 31-Dec-23
Assets	10,020,305	9,867,291	10,300,416
Total assets	10,020,305	9,867,291	10,300,416
Liabilities	7,317,070	7,203,809	7,578,236
Total liabilities	7,317,070	7,203,809	7,578,236
Non-controlling interest	438	644	451
Shareholders' equity	2,702,797	2,662,838	2,721,729
Total shareholders' equity	2,703,235	2,663,482	2,722,180
Total liabilities & shareholders' equity	10,020,305	9,867,291	10,300,416

A. Norman Sabga
A. Norman Sabga - Chairman

Ian R. De Souza
Ian R. De Souza - Managing Director

SEGMENTAL INFORMATION

	Banking			Mutual Funds		
	Unaudited 9 months to 30-Sep-24	Unaudited 9 months to 30-Sep-23	Audited Year Ended 31-Dec-23	Unaudited 9 months to 30-Sep-24	Unaudited 9 months to 30-Sep-23	Audited Year Ended 31-Dec-23
Net operating income	337,381	330,997	429,543	19,909	15,902	21,850
Total expenses	(260,864)	(228,586)	(291,622)	(14,353)	(16,151)	(22,178)
Profit/(loss) before tax	76,517	102,411	137,921	5,556	(250)	(328)
Total assets	6,405,219	6,540,405	6,861,297	615,237	619,183	606,287
Total liabilities	4,344,076	4,520,659	4,750,746	609,798	620,197	605,800
Purchase of fixed assets	36,155	20,635	40,731	-	-	-
Depreciation	(60,388)	(24,384)	(39,950)	-	-	-
	Insurance Services			Eliminations		
	Unaudited 9 months to 30-Sep-24	Unaudited 9 months to 30-Sep-23	Audited Year Ended 31-Dec-23	Unaudited 9 months to 30-Sep-24	Unaudited 9 months to 30-Sep-23	Audited Year Ended 31-Dec-23
Net operating income	212,631	315,420	1,604,126	(64,692)	(101,985)	(413,721)
Total expenses	(123,607)	(254,879)	(1,213,819)	22,962	68,582	86,488
Profit/(loss) before tax	89,024	60,541	390,307	(41,730)	(33,404)	(327,233)
Total assets	4,601,640	4,550,753	4,457,286	(1,601,791)	(1,843,051)	(1,624,454)
Total liabilities	2,724,305	2,636,178	2,584,506	(361,108)	(573,226)	(362,816)
Purchase of fixed assets	18,054	12,486	10,975	-	-	-
Depreciation	(40,426)	(11,923)	(17,477)	-	-	(5,737)
	Totals					
	Unaudited 9 months to 30-Sep-24	Unaudited 9 months to 30-Sep-23	Audited Year Ended 31-Dec-23			
Net operating income	505,229	560,334	1,641,798			
Total expenses	(375,863)	(431,034)	(1,441,131)			
Profit before tax	129,366	129,299	200,667			
Total assets	10,020,305	9,867,291	10,300,416			
Total liabilities	7,317,070	7,203,809	7,578,236			
Purchase of fixed assets	54,209	33,122	51,706			
Depreciation	(100,814)	(36,307)	(63,164)			



CONSOLIDATED STATEMENT OF INCOME

	Unaudited 3 months to 30-Sep-24	Unaudited 3 months to 30-Sep-23 Restated*	Unaudited 9 months to 30-Sep-24	Unaudited 9 months to 30-Sep-23 Restated*	Audited Year Ended 31-Dec-23
Net operating income	186,174	202,761	505,229	560,333	1,641,798
Total expenses	(151,288)	(161,134)	(375,863)	(431,034)	(1,441,131)
Operating profit	34,886	41,627	129,366	129,299	200,667
Taxation	6,440	(10,614)	(10,526)	(33,821)	(71,374)
Profit after taxation	41,325	31,013	118,840	95,478	129,293
Profit attributable to:					
Equity holders of Parent	41,324	31,020	118,853	95,498	129,371
Minority interest	1	(7)	(13)	(20)	(78)
Profit attributable to shareholders	41,325	31,013	118,840	95,478	129,293
Earnings per share - basic	0.48	0.36	1.39	1.12	1.51
Avg. no. of shares - basic ('000)	85,605	85,605	85,605	85,605	85,605

CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME

	Unaudited 9 months to 30-Sep-24	Unaudited 9 months to 30-Sep-23	Audited Year Ended 31-Dec-23
Profit after taxation	118,840	95,478	129,293
Other comprehensive loss	(39,662)	(51,444)	(56,305)
Total comprehensive income (net of tax)	79,178	44,035	72,988
Comprehensive income attributable to:			
Equity holders of the Parent	79,191	44,054	73,006
Minority interest	(13)	(20)	(18)
Total comprehensive income	79,178	44,035	72,988

CONSOLIDATED STATEMENT OF CHANGES IN SHAREHOLDERS' EQUITY

	Unaudited 9 months to 30-Sep-24	Unaudited 9 months to 30-Sep-23	Audited Year Ended 31-Dec-23
Balance at the start of the period/year	2,722,180	2,752,112	2,752,112
Total comprehensive income	79,178	44,035	72,988
Other reserve movements	4,603	(29,940)	(194)
Dividend	(102,726)	(102,726)	(102,726)
Balance at the end of the period/year	2,703,235	2,663,482	2,722,180

CONSOLIDATED STATEMENT OF CASH FLOWS

	Unaudited 9 months to 30-Sep-24	Unaudited 9 months to 30-Sep-23	Audited Year Ended 31-Dec-23
Profit before taxation	129,366	129,299	200,667
(Gain)/Loss on disposal of property, plant, equipment and investments	(39,498)	6,456	(39,389)
Adjustments for non-cash items	3,403	(137,642)	(93,028)
Operating cash flow before working capital changes	93,271	(1,886)	68,250
Net working capital changes	118,013	(222,524)	143,342
Net taxation (paid)	(23,843)	(15,320)	(53,404)
Cash flow from/(used in) operating activities	187,441	(239,731)	158,188
Investing activities	26,691	(484,619)	(611,278)
Financing activities	(102,726)	(102,726)	(102,726)
Increase/(Decrease) in cash and cash equivalents	111,406	(827,077)	(555,816)
Cash & cash equivalents at the beginning of period	619,235	1,175,051	1,175,051
Cash & cash equivalents at the end of the period	730,641	347,975	619,235

SIGNIFICANT ACCOUNTING POLICIES

This interim financial report has been prepared on a historical cost basis, except for the measurement at fair value of trading investment securities, investment properties and other financial assets not held in a business model whose objective is to hold assets to collect cash flows, or whose contractual term does not give rise solely to payments of principal and interest. The consolidated financial statements of the Bank and its Subsidiaries have been prepared in accordance with IFRS. The accounting policies applied in determining the consolidated IFRS results in this report are the same as those previously applied and disclosed in the Bank's published consolidated financial statements for the year ended 31 December 2023.

The consolidated financial statements comprise the statements of ANSA Merchant Bank Limited (the Bank/Parent) and its subsidiaries (including special purpose entities that the Bank consolidates in accordance with IFRS 10 'Consolidated Financial Statements'). All intercompany balances and transactions have been eliminated. Subsidiaries are fully consolidated from the date on which control is transferred to the Parent. Control is achieved where the Parent has (i) the power to govern the financial and operational policies of an investee, (ii) exposure or rights to variable returns from its involvement and (iii) the ability to use its power over the investee to affect the amount of the Parent's returns. Subsidiaries are de-consolidated from the date that any one of the three preceding criteria for control no longer exists.

* In 2023, the quarterly results were presented under IFRS4 (Insurance Contracts). During 2024 the quarterly results are presented under the updated accounting standard IFRS 17 (Insurance Contracts). To facilitate comparability, the prior applicable 2023 results have been restated from IFRS 4 to IFRS 17.

Directors: A. Norman Sabga (Chairman), Ian R. De Souza (Managing Director), Ray A. Sumairsingh (Deputy Chairman), David Dulal-Whiteway, Timothy Hamel-Smith, Larry Howai, M. Musa Ibrahim, Jeremy Matouk, Nigel Romano, A. Nigel Sabga