



# CHAIRMAN'S REPORT FOR THE SIX MONTH PERIOD ENDED MARCH 31, 2024

#### Overview

The Global Box Office experienced a resurgence in Q1 of calendar year 2024 as film supply rebounded with a diverse slate from all major studios. By the close of the period, the worldwide Global Box Office was up 2% to US \$7.9B over the prior calendar year Q1 period. For the Global



Box Office, O1 of 2024 was 16% above O4 of 2023, an indication of the waning impact of the Hollywood strikes which more adversely impacted the end of 2023. The Bob Marley bio-picture One Love and Dune delivered noteworthy worldwide performances with the latter generating US \$626M, commendable 56% above the first Dune

installment's US \$426M.

As CinemaONE continued to navigate Hollywood strike induced headwinds, which were particularly acute in Q1 of the CinemaONE Group's FY 2024, the Company similarly benefited from the upswing in movie release volume which ensued after Carnival in February and March. In March the Company exhibited major movie titles each week. The robust movie slate which included *Godzilla x Kong* and *Kung Fu Panda 4* helped to propel CinemaONE to its best combined monthly admissions from 3 cineplex sites in the post Covid-19 era to over 20,000 patrons.

Despite a 27% half year decline from the prior year in "same store" sales volume from the Company's flagship site in Port of Spain due to the Hollywood strike impact and reduced Hollywood film supply, the Company's strategic expansion into Chaguanas helped to offset this deficit and to diversify content sources through the inclusion of more Bollywood movie content. Management believes that the consolidated CinemaONE Group performance in the month of March, albeit below all-time records, is a harbinger for a positive outlook.

#### Financial Performance

Overall, the CinemaONE Group's consolidated results were as follows: Gross Revenue increased by 20% to TT \$9.2M (FY 2023: TT \$7.7M). Gross Profit increased by 24% to TT \$5.7M (FY 2023: TT \$4.6M) and the Group Operating Profit grew 60% to TT \$1.0M (FY 2023: TT \$.6M). Due to IFRS 16 accounting for new lease expenses, which increased total Finance Costs to TT \$1.9M (FY 2023: TT \$.9M) the Group's Net Loss widened to TT -\$.7M (FY 2023: -\$.2M). However, EBITDA increased 29% to TT \$3.7M (FY 2023: TT \$2.9M).





### **Future Outlook**

CinemaONE is encouraged by the recent, continued commitments from all major studios that movie distribution with exclusive theatrical windows, meaning distribution to *cinemas only* for an initial period, assists in eventizing content, elevating consumer perception, building brand awareness and ultimately increasing monetization of movie content over the long term. With renewed major studio production and distribution initiatives well underway following the Hollywood strike lags, CinemaONE is eager to open the upcoming summer blockbuster season with *Kingdom of the Planet of the Apes, Furiosa – A Mad Max Saga, Bad Boys for Life, Despicable Me 4, Deadpool and Wolverine* and other anticipated movie titles.

In this context, CinemaONE maintains its pragmatic optimism that a wide array of diverse movie product will continue to draw and validate consumer enthusiasm for experiencing compelling content in an elevated, purpose-built cinematic setting.

See you at the Movies!



Brian Jahra

Chairman May 4, 2024





# CINEMAONE

SUMMARY UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS FOR SIX MONTHS ENDED MARCH 31, 2024

CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME	6 MONTHS ENDED MAR. 31, 2024	6 MONTHS ENDED MAR. 31, 2023	12 MONTHS ENDED SEPT. 30, 2023
	UNAUDITED	UNAUDITED	AUDITED
Revenue	9,234,423	7,704,493	17,942,909
Cost of Sales	(3,494,643)	(3,077,846)	(7,145,556)
Gross Profit	5,739,781	4,626,647	10,797,353
Operating expenses	(4,782,002)	(4,028,550)	(8,920,222)
Operating profit	957,778	598,097	1,877,131
Finance cost	(1,899,443)	(944,564)	(2,931,618)
Other Income	71,965	116,180	210,658
Profit/(Loss) before Tax	(869,700)	(230,287)	(843,829)
Tax	215,251	34,543	155,526
Profit/(Loss) after Tax	(654,449)	(195,744)	(688,303)
EBITDA	3,703,963	2,868,735	835,228





CONSOLIDATED STATEMENT OF	6 MONTHS	6 MONTHS	12 MONTHS
FINANCIAL POSITION	ENDED	ENDED	ENDED
	MAR. 31, 2024	MAR. 31, 2023	SEPT. 30, 2023
Assets	UNAUDITED	UNAUDITED	AUDITED
Non-current assets			
Property Plant and Equipment	74,441,107	67,789,020	74,091,499
Right-of-Use Assets	47,460,984	13,997,832	47,922,651
Deferred Tax Asset	4,217,280	3,597,696	3,697,812
Due from related parties	3,724,813	3,618,546	4,220,844
Total Non-current Assets	129,844,184	89,003,094	129,932,806
Current assets			
Cash and cash equivalents	742,037	1,435,158	1,485,954
Cash and cash equivalents-restricted	1,299,315	1,012,000	1,803,975
Other Current Assets	1,910,892	3,407,386	2,077,369
Total Current Assets	3,952,243	5,854,544	5,367,298
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Total Assets	133,796,427	94,857,638	135,300,104
Equity & Liabilities			
Paid/Issued Share Capital	38,213,147	38,213,147	38,213,147
Retained earnings	(12,820,115)	(11,670,090)	(12,165,666)
Total Equity	25,393,032	26,543,057	26,047,481
Liabilities			
Non-current Liabilities			
Borrowings	41,525,480	34,777,705	40,370,585
Lease Liability	48,682,740	15,573,734	47,929,343
Deferred Tax Liability	2,936,521	2,468,898	2,936,521
Accruals and Other Liabilities	10,630,247	9,860,135	8,760,778
Total Non-current Liabilities	103,774,987	62,680,472	99,997,227
Current Liabilities	, ,	, ,	,
Borrowings	2,304,989	2,706,395	2,756,362
Lease Liability	472,967	375,282	1,958,718
Accruals and Other Liabilities	1,850,452	2,552,432	4,540,316
Total Current liabilities	4,628,408	5,634,109	9,255,396
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Total Equity & Liabilities	133,796,427	94,857,638	135,300,104

Brian Jahra Chairman

Ingrid Jahra Director





CONSOLIDATED STATEMENT OF CHANGES IN EQUITY	6 MONTHS ENDED MAR. 31, 2024	6 MONTHS ENDED MAR. 31, 2023	12 MONTHS ENDED SEPT. 30, 2023
	UNAUDITED	UNAUDITED	AUDITED
Shareholders Equity	26,047,481	21,102,140	21,102,140
New share issue	-	6,015,480	6,015,480
Total Comprehensive Income/(loss)	(654,449)	(195,744)	(688,303)
New share issue-expenses	-	(378,819)	(381,836)
Balance as at End of Period	25,393,032	26,543,057	26,047,481

CONSOLIDATED STATEMENT OF CASH FLOWS	6 MONTHS ENDED MAR. 31, 2024	6 MONTHS ENDED MAR. 31, 2023	12 MONTHS ENDED SEPT. 30, 2023
	UNAUDITED	UNAUDITED	AUDITED
Profit/(loss) before taxation	(869,700)	(230,287)	(843,829)
Adjustments for:			
Depreciation-Fixed Assets	2,284,517	1,952,737	4,117,606
Depreciation-Leases	461,667	317,903	596,555
Interest expense	1,827,478	828,384	2,931,618
Other changes in working capital	(1,100,740)	(1,454,915)	(353,736)
Cash generated from operations	2,603,223	1,413,822	6,448,214
Taxation paid	-	-	-
Net cash generated from operations	2,603,223	1,413,822	6,448,214
Net cash used in investing activities	(1,451,334)	(2,076,100)	(9,903,411)
Proceeds from loans	-	960,000	6,681,036
Proceeds from new share Issue	-	5,633,644	6,015,480
Expenses from new share Issue	-		(381,836)
Repayment of loans and borrowings	(643,431)	(3,447,348)	(3,700,150)
Interest paid	(421,962)	(1,144,806)	(2,239,856)
Leases	(1,335,074)	(465,409)	(1,202,902)
Net cash used in financing activities	(2,400,466)	1,536,081	5,171,772
Net (decrease) / increase in cash	(1,248,577)	873,804	1,716,575
Cash and cash equivalents at the beginning			
of the period	3,289,929	1,573,354	1,573,354
Cash and cash equivalents at the end of the			
period	2,041,352	2,447,158	3,289,929

## NOTES:

The accompanying notes are an integral part to these financial statements.

- 1) Basis of Accounting: These condensed financial statements have been prepared by Management in accordance with International Financial Reporting Standards.
- **2) Significant Accounting Policies:** The principle accounting polices adopted in the preparation of these financial statements are consistent with those used in the audited financial statements as at September 30, 2023.
- 3) Stated Currency: Trinidad and Tobago Dollars.